

# How to Manipulate People: A Guide to Tricking Your Friends and Enemies.

Tricking people into doing what you want them to do is much simpler than it may seem- all it takes is a general understanding of how people make their decisions. Most day-to-day things that the average person decides upon are unimportant. [...] Because you always want what is best for you, it is vital that you do everything you can to sway those everyday deliberations in your favor. You may be surprised to learn how much you can benefit just by changing one choice someone in your life makes. [...] Follow these five simple steps and you will be well on your way to reaping all of the perks of manipulating your friends and enemies.

## **Step 1: Gauge the importance of the decision.**

First you must decide whether or not you can feasibly make the decision for the person in question. You obviously aren't going to be able to trick a person into falling in love with you and having your children- but you can manipulate them into having sex with you! You will need to find out how important the decision is to the person that is making it in order to determine the weight you can have in their choice. Remember, the smaller the decision, the more likely you can change the outcome to benefit you.

## **Step 2: Sympathize with the person.**

Show sympathy towards the person making the decision. If you can trick them into thinking that you feel for them, and that part of you agrees with the choice they are leaning towards, the simpler it will be for you to pull the chair out from under them and get your way. At this point in the process, friendliness is key. Make small talk, and be sure to tell them exactly what they want to hear. Compliments never hurt- especially if they are specific and not your run-of-the-mill "You are beautiful" or "You are smart."

## **Step 3: Tell the person a convincing lie.**

You need to start tilting the scales in your direction. Now that you've softened the person's resolve by massaging their ego, you can sneak in a terrible lie run under nose and they will never expect it. This lie will become the basis for the rest of your argument, so make sure it is a good one. If somehow the person realizes they are being lied to and they call you out, return to step two and cover your ass with more lies.

#### **Step 4: Break the person's will.**

This is the most important step in the process. It is here that you have to make the person insecure about themselves in order to make your opinion stand above the one that they hold. When this step is completed, the person should be questioning the way he looks, acts, smells, and especially the validity of his opinions. It often helps to criticize your victim's weakest physical or mental attribute, and in doing so you will distract them from the issue at hand and put their mind in another place while you swoop in for the kill.

#### **Step 5: Replace the old opinion with one of your choosing.**

This is the easiest step. The person is now a shell of a man, a proverbial tabula rasa (blank slate), if you will. Decide what you want or need the person to do for you or think for you, and fire that opinion at them. Since their mind is now occupied with other things, they will accept your opinion as canon.

Enjoy!